

# GUEST LECTURE ON NEGOTIATION – A MANAGERIAL TOOL



A Guest Lecture on Negotiation – A Managerial Tool was conducted for the faculty and students of our institution on 30.1.2016 .

Mr.K.VINOTHKUMAR ,B.E.,M.E.,Ph.D.,M.B.A. MISTE., Senior Grade Lecturer , Department of Mechanical Engineering, Valivalam Desikar Polytechnic College, Nagapattinam was invited as speaker of the programme. Prof. Dr.K.Kamala, M.Sc.,(N),Ph.D., Principal, VMCON welcomed the speaker and introduced the topic. The staff and students have actively participated and gained indepth knowledge regarding Negotiation - A Managerial Tool. The programme came to an end with vote of thanks by Mrs.R.Sridevi, HOD, Department of OBG Nursing, VMCON, Karaikal.